



Internet of Things & Its Implication on Knowledge Management

Presented by:

Dr. Ir. Paul Lumbantobing, M.Eng

Senior Expert PT. Mitratel

paultobing-onknowledge.com

Areopagus Network Meeting

Jakarta Design Centre

Jakarta, 21 Oktober 2018



**Dr. Ir. Paul Lumbantobing,
M.Eng**



**dr. Sarah Siagian
Felicia, Michael & Calvin**

 **Education**

- S1 Teknik Elektro Universitas Sumatera Utara, Medan
- S2 Engineering University of Technology Sydney
- Mini MBA, INSEAD
- S3 Management Science Universitas Padjadjaran, Bandung

 **Training**

- TAC-3 Siemens, Munich, Germany
- Product Development, AT&T, Chicago, USA
- Systems Engineering, Lucent Technology, Singapore
- Contributor in European Conference on Intellectual Capital
- Advanced Leadership Training Pusdikhub TNIAD

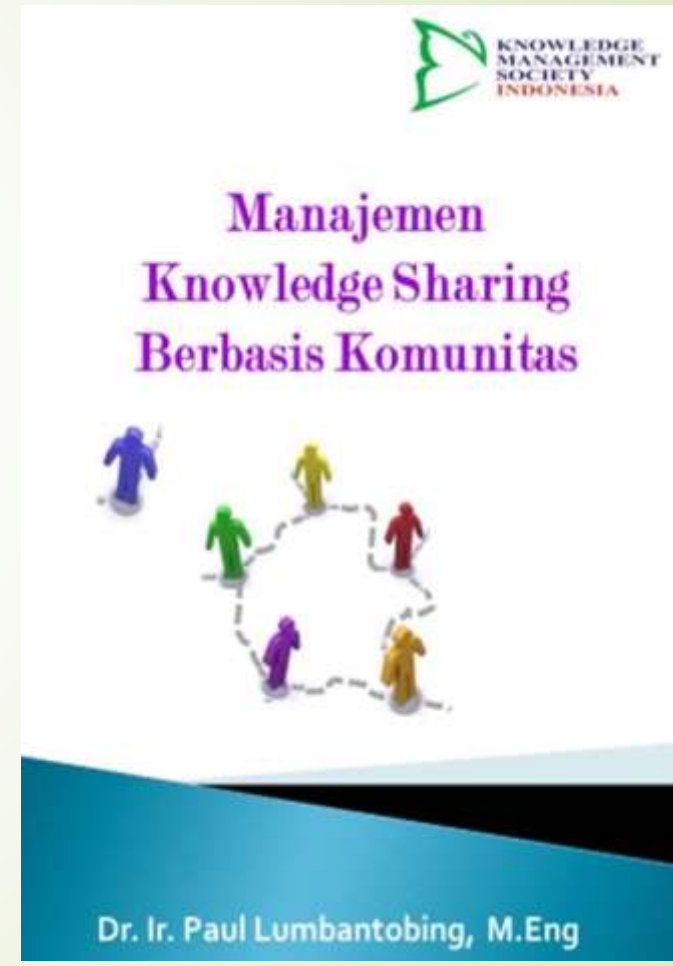
 **Organisasi**

- | | |
|-------------|--|
| 2016 – Now | Ketua Alumni SMPN1 77 Tarutung |
| 2010 – 2011 | Pengurus YPPAK |
| 2006 – Now | Knowledge Management Society, Co-Founder |
| 2007 – 2009 | Serikat Karyawan Telkom, KABID LITBANG DPD |

 **Job Assignment**

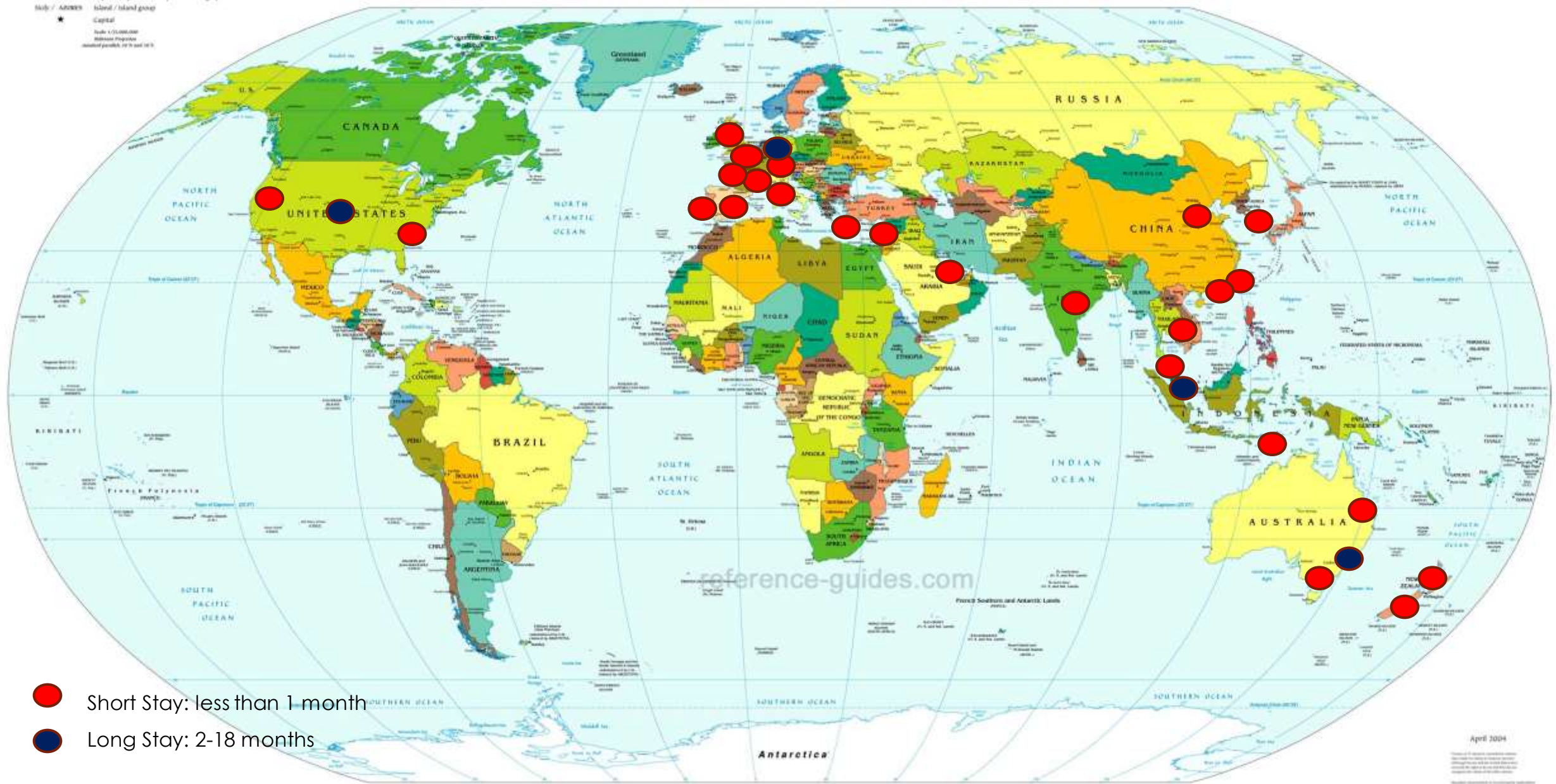
- | | |
|-----------------------|---|
| 1988 – 1992 | Dosen (USU & Telkom University) |
| 1992 – 1993 | TAC -3 Program |
| 1993 – 2004 | Staf sd Manager di Telkom |
| 2004 – 2011 | Senior Officer KM Systems Development |
| 2011 – 2016 | Vice President (Aset, Perf, IPO etc) Mitratel |
| 2016 – Present | Direktur PT Sukses Daya Mitra/Direktur Komitel/Komisaris PT. Infrako |

Publikasi



Puluhan artikel, opini, buku dll, yang tersebar di berbagai media (Kompas, Inspire, Pikiran Rakyat dll)

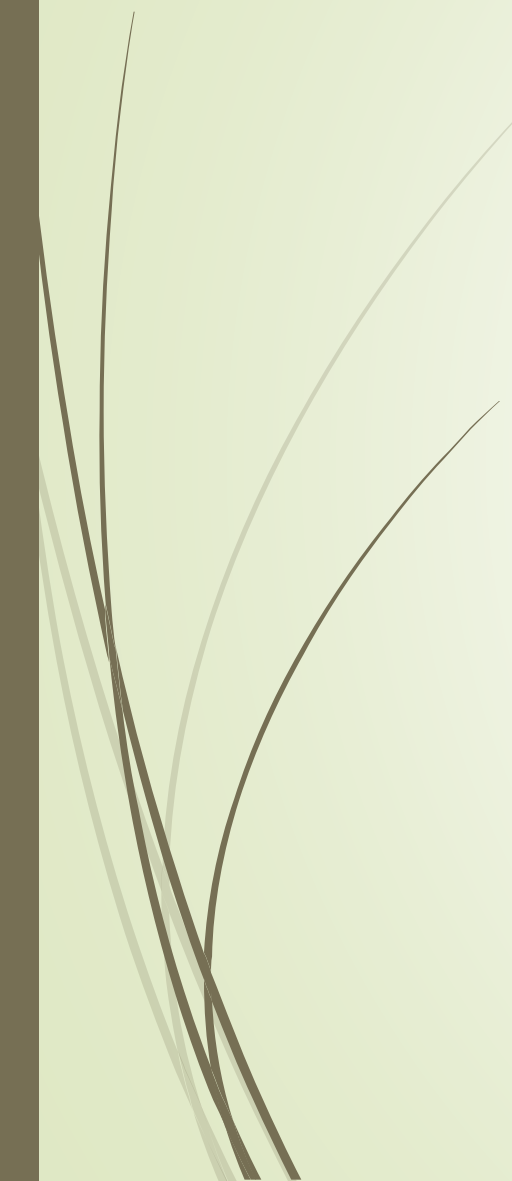
Global Exposure



- Short Stay: less than 1 month
- Long Stay: 2-18 months



Agenda

- Introduction to Knowledge Management (KM)
 - IoT and Digitalization
 - Implication on KM
- 



Introduction to KM

- What is Knowledge
- KM Definition
- KM Imperatives
- KM Processes (SECI)

Konsep KM: Knowledge

- ▶ Knowledge:
 - ▶ Knowledge is power (Sir Francis Bacon) → knowledge hoarding
 - ▶ Knowledge sharing multiplies power (Paul Lumbantobing) -→ knowledge sharing
 - ▶ Knowledge is actionable information (Drucker)
 - ▶ DIKW: Data-Informasi-Knowledge-Wisdom
- ▶ Characteristics of knowledge:
 - ▶ Using knowledge does not consume it.
 - ▶ Transferring knowledge does not result in losing it.
 - ▶ **Knowledge is abundant, but the ability to use it is scarce.**
 - ▶ Much of an organization's valuable knowledge walks out the door at the end of the day.

Konsep KM: Knowledge Definition

"Knowledge is information that changes something or somebody — either by becoming **grounds for action**, or by making an individual (or an institution) **capable of different or more effective action**." — Peter F. Drucker, in: The New Realities



"Justified belief that increases an entity's capacity for **effective action**." — Ikujiro Nonaka, Organization Science 5(1):14-37 (1994).



"I define knowledge as a **capacity to act**."

— Karl-Erik Sveiby, in "The New Organizational Wealth: Managing & Measuring Knowledge-Based Assets", 1997



Konsep KM: Type of Knowledge (3)

- **Tacit Knowledge**

- Melekat di dalam pikiran individu
- Merupakan satu keluaran dari masyarakat sosial, baik individu maupun kelompok
- Merupakan *know-how* individu dan konteksnya ditambah melalui pengalaman dan interaksi.
- Contoh : Personal Skills, Beliefs, Values, Ideas, Creativity, Insight, Innovation.

- **Explicit Knowledge**

- Mudah di-*share* sesudah dikodifikasi dan disimpan di dalam KM storage, menjadikannya dapat diakses oleh semua orang
- Terstruktur dan memuat item-item seperti: kebijakan, prosedur, paten, *trademarks*, penelitian dan *trade skills*
- Ditemukan di dalam proses atau rutin yang mengikuti beberapa set *logical guidelines* yang ditetapkan sebelumnya.

Knowledge Conversion (SECI)



A workable Definition of KM

Knowledge Management as “the systematic use of people, processes, and technology to capture and share know-how” Liebowitz 2012

Knowledge Management refers to all systematic activities for creation and sharing of knowledge so that knowledge can be used **for the success of the organization**. (Siemens AG)

Knowledge Management adalah pengelolaan knowledge perusahaan dalam menciptakan **nilai bisnis** dan dalam menghasilkan **keunggulan kompetitif** yang berkesinambungan dengan mengoptimalkan proses penciptaan atau akuisisi, *sharing* dan utilisasi knowledge yang dibutuhkan. (Telkom)

KM Imperatives

- Threats of employee attrition
- Ensure that today's 'Core Competencies' do not become 'Core Rigidities' of tomorrow
- Survival strategy
- Competitive advantage
- Creating wealth by leveraging invisible capital, mainly organizational knowledge
- Asset perusahaan terpenting adalah *intellectual/ knowledge*.
- Tingkat intensitas kompetisi yang semakin tinggi menuntut kolaborasi antar fungsi dan antar disiplin knowledge.
- Perubahan paradigma dari *Skill Worker* menuju *Knowledge Worker dan Creative Worker*.
- Membantu Inovasi yg terkait dengan:
 - Product and Service Design and Development
 - Customer Management
 - Employee Management and Development
 - Business Planning

Model KM: MAKE Framework





Objective Knowledge based on Competence	Knowledge codified & standardized	Knowledge is actively shared	Knowledge based Enterprise	Knowledge should evaluated
Activity <ul style="list-style-type: none"> ▪ Knowledge need Inventory ▪ Knowledge source identification ▪ Knowledge Searching and Collecting ▪ Business Case Study 	<ul style="list-style-type: none"> ▪ Knowledge is filtered and synthesized ▪ Explicit knowledge is formatted, evaluated, and selected 	<ul style="list-style-type: none"> ▪ Silaturahmi Patriot 135 ▪ Community of Practice ▪ Employee Contribution ▪ Leader as Father ▪ Knowledge Day , DSH, IL@W 	<ul style="list-style-type: none"> ▪ Innovation ▪ Solution Based Learning ▪ Collaborative Problem-Solving ▪ Decision Making ▪ Knowledge Re-Use ▪ Customer Knowledge 	<ul style="list-style-type: none"> ▪ Feedback to Content and process ▪ Continous Improvement ▪ Lesson Learnt
Result Knowledge Repository	Relevant quality content	Knowledge Dissemination	People guided by knowledge	Quality Assured Knowledge

Digital & IoT:

- Multiple aspects of digital
- DiSRuptive World
- IoT
- Smart Connected Products





Multiple aspects of digital

Asia Pacific Digital General Manager GE Power Luis Sanchez Gonzales, CEO Dattabot Regi Wahyu, Country Manager Intel Indonesia Steve Bolze, dan Kamar Dagang dan Industri (Kadin) Indonesia di Bitz Carlton Pasific Place, Jakarta, Rabu (21/9). Acara tersebut bertajuk "The Future of Electricity Conference".

Indonesia Perlu Solusi Digital

Program Listrik 35.000 Megawatt Harus Didukung Teknologi

JAKARTA, KOMPAS — Indonesia membutuhkan solusi digital di sektor ketenagalistrikan terkait program 35.000 megawatt. Solusi digital dipandang mampu menciptakan efisiensi, penghematan biaya, dan memperluas keterjangkauan akses listrik bagi masyarakat di Indonesia.

Demikian mengemuka dalam diskusi bertajuk "The Future of Electricity Conference" yang diselenggarakan General Electric (GE), Rabu (21/9), di Jakarta. Sebagai narasumber adalah Asia Pacific Digital Manager GE Power Luis Sanchez Gonzales, CEO Dattabot Regi Wahyu, Country Manager Intel Indonesia Harry K Nugraha, dan Head of Technology and Engineering PT Pembangkitan Jawa Bali Teguh Widjajanto. Adapun sebagai pembicara kunci adalah Presiden and CEO of GE Power Steve Bolze, CEO GE Indonesia Handry Satriago, serta Ketua Umum Kamar Dagang dan Industri (Kadin) Indonesia Rosan Roeslani.

Menurut Steve, program pemerintah Indonesia membangun pembangkit berkapasitas 35.000 MW tidak bisa dipisahkan dengan pemanfaatan teknologi di sektor tersebut. Ia mengatakan, teknologi memegang peranan

an. Dengan program tersebut, Indonesia berpeluang menjadi model penerapan teknologi mutakhir sektor ketenagalistrikan. "Teknologi mampu menciptakan efisiensi, keandalan sistem, dan tentu saja penghematan. Apalagi, perkembangan teknologi semakin pesat," kata Steve.

Indonesia memiliki sumber tenaga pembangkit yang beragam, seperti batubara, gas, atau energi terbarukan. Semua sumber pembangkit tersebut, kata Steve, menuntut pemakaian teknologi mutakhir agar tujuan efisiensi dan penghematan bisa tercapai. Pada mesin tenaga uap, misalnya, saat ini sudah ada teknologi tinggi untuk menurunkan emisi gas buang dari pembakaran batubara.

"Begitu pula dengan teknologi pada turbin gas atau pembangkit untuk energi terbarukan. Sudah ada teknologi hibrida yang bisa menggabungkan berbagai jenis

Senada dengan Steve, Regi berpendapat, teknologi kecerdasan buatan (*artificial intelligence*) sangat dibutuhkan hampir di semua sektor, seperti telekomunikasi, pertanian, perbankan, termasuk untuk urusan cuaca. Menurut dia, sudah banyak perusahaan di Indonesia yang memanfaatkan layanan pengolahan *big data*.

"Melalui pengolahan data yang sudah dikumpulkan, keputusan penting dalam industri atau instansi bisa diambil berdasar data yang ada," kata Regi.

Teknologi

Di sektor pembangkitan listrik, Teguh mengatakan, perusahaannya sudah memanfaatkan teknologi pintar untuk mengelola pembangkit-pembangkit di bawah PT Pembangkitan Jawa Bali (PJB) yang merupakan anak usaha PT Perusahaan Listrik Negara (Persero). Teknologi yang diterapkan di PJB adalah memantau secara langsung (*real time*) kondisi mesin pembangkit yang tersebar di 34 lokasi di Indonesia yang dikelola PJB.

"Jadi, kami tak perlu mengirim teknisi kami untuk memeriksa

kondisi pembangkit-pembangkit yang tersebar di seluruh Indonesia itu. Kondisi pembangkit itu cukup dikontrol dan dipantau di satu lokasi," ujar Teguh.

Namun, kata Teguh, penerapan teknologi itu bukan tanpa kendala. Menurut dia, akses internet di Indonesia yang belum stabil terkadang menyebabkan informasi secara langsung daring terputus. Jika demikian, lanjut dia, semua informasi yang sudah disampaikan menjadi hilang atau terhapus.

Terkait dengan teknologi di atas, GE memiliki proyek teknologi yang mereka namai *Predix*. Teknologi tersebut adalah sistem digitalisasi pada pembangkit listrik. *Predix* mampu memprediksi kerusakan mesin pembangkit dan menghubungkan antarperangkat secara langsung. Dengan demikian, operator bisa mengoperasikan alat-alat mereka dalam perangkat bergerak (*gawai*) tanpa harus terus-menerus berada di ruang kontrol. (APO)



KOMPAS



S, JUMAT, 23 SEPTEMBER 2016

Masa Depan Demokrasi Digital Indonesia

Oleh WASISTO RAHARJO JATI

elah berkem- jadi bagian dari kehidupan modern saat perubahan rubahan net dari telah men- akinkan mu- am bentuk erak.

an semangat agitasi, emosi, dan afeksi publik dalam menilai dan mengkaji suatu permasalahan kontemporer. Dari situlah sebenarnya terjadi anomali dalam memahami rasionalitas kelas menengah *netizen* hari ini. Alih-alih bersikap rasional dalam menyikapi isu, *netizen* kita justru bersikap delusional yang secara instan dan emosional melihat permasalahan.

Implikasinya, pemetaan masalah dipola dan diselesaikan secara asimetris karena menganggap bahwa permasalahan timbul ka-

gital kita dihadapkan pada *netizen* yang anonim dan jelas maksud dan tujuannya sus demokrasi digital maka fakta miris bahwa t kenaikan angka *cyber trolling*, juga *cyber crime* sosial internet. Artinya tengah Indonesia belahami benar internet tuk menyambungkan tuk memisahkan.

Berkembangnya *netizen* tersebut menuntut ada pengaturan kod akses internet. Na-

sebut telah da pola dis- dukit yang

... yang terdapat di ...
... yang terdapat di ...
... yang terdapat di ...

ENERGI Digitalisasi Listrik

Sekarang sudah tersedia. Seberapa digital. Kita bisa pesan ...
... yang terdapat di ...
... yang terdapat di ...

Tal bisa diandalkan, observasi atau juga dikawal dengan ...
... yang terdapat di ...
... yang terdapat di ...

Dalam konteks teknologi atau dengan ketersediaan di ...
... yang terdapat di ...
... yang terdapat di ...

Konsep mesin pendukung yang terdapat di banyak lokasi di ...
... yang terdapat di ...
... yang terdapat di ...

Ditak hal yang serupa di atas, GE juga pernah menawarkan ...
... yang terdapat di ...
... yang terdapat di ...

Selain pemantauan televisi yang kemudian akan ...
... yang terdapat di ...
... yang terdapat di ...

Kecamatan bebas yang serba otomatis terdapat terdapat ...
... yang terdapat di ...
... yang terdapat di ...

Sebuah perusahaan awal rekayasa di Indonesia telah ...
... yang terdapat di ...
... yang terdapat di ...

Oh tentu itu, pemantauan teknologi harus diintegrasikan ...
... yang terdapat di ...
... yang terdapat di ...

Ini, program 35.000 MW, selain untuk meniadakan ...
... yang terdapat di ...
... yang terdapat di ...

Proyek rekayasa ini harus betul-betul ...
... yang terdapat di ...
... yang terdapat di ...

Perang berna dan yang bertema teknologi ini ...
... yang terdapat di ...
... yang terdapat di ...



KOMPAS



Bank

Ekspansionisme Digital Vs Proteksionisme Digital

Oleh AGUS SUDIBYO

Bank
JAKAR
menari
Repo R
Punya
mempe
mendu
Kereta
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nomi, dan—pada gilirannya—ke-
daulatan politik. Mereka merasa
hanya dimanfaatkan sebagai ob-
yek lanskap komunikasi
informasi global yang secara bisn-
is dan politis didominasi AS.
Tiongkok dengan keras
menolak kedatangan
Google dan ber-
hasil mengem-
bangkan mesin
pencari dan e-commerce
sendiri: Baidu,
Alibaba, dan Ten-
cent. Rusia, Pe-
rancis, Jerman,
Italia, Spanyol,
Belanda, Belgia,
Brasil, dan India ju-
ga mengambil lang-

ernet yang sangat besar jelas
amat menggiatkan bagi raksasa
teknologi digital. Dengan keung-
gulan komparatif itu, apa yang
dapat kita raih? Posisi tawar se-
perti apa yang hendak kita tegak-
kan?
Bukan perkara mudah
Pengalaman Ero-
pa menunjukkan
bahwa menerap-
kan pajak untuk
korporasi digi-
tal bukan per-
karra mudah.
Ketika mode
beriklan beralih
ke mode digital,
siapa yang ber-

negara sedang mer-
anggaran dan
program pengan-
gangan merepotkan
Skema pajak
digital juga amat
takan iklim ber-
dan setara. Go-
cebook, dan
sarnya korpor-
selalu merupa-
institusi sosia-
jumlah kemu-
pada masy-
bisnis yan
menempat-
mua sebag-
Secara ka-
antara m-
cari, dan
sama-su-



Sauvage, Stoddart, Feringa Mesin Kecil untuk Perubahan Besar

Jean-Pierre Sauvage (70), Sir J Fraser Stoddart (74), dan Bernard L Feringa (65) terkejut dan sedikit nasional Rabu (5/10). Kerja reka di bidang molekuler yang sub cinta dan ketekunan meneliti sa 17-33 tahun diganjar argaan sains paling gsi di dunia, Nobel Kimia

OLEH M Zaid Wahyudi



JEAN-PIERRE SAUVAGE

- Lahir: Paris, Perancis, 1944
- Pekerjaan:
 - Profesor Emeritus Universitas Strasbourg, Perancis
 - Direktur Riset Emeritus Pusat Riset Ilmiah Nasional Perancis (CNRS)



SIR J FRASER STODDART

- Lahir: Edinburgh, Inggris, 1942
- Pekerjaan:
 - Profesor Kimia Universitas Northwestern, Evanston, Illinois, Amerika Serikat
 - Direktur Pusat Integrasi Sistem Kimia (CIS)



BERNARD L FERINGA

- Lahir: Bommel-Compscaam, Belanda, 1951
- Pekerjaan:
 - Profesor Kimia Organik Universitas Groningen, Belanda
 - Anggota Dewan Akademik Akademi Ilmu Pengetahuan dan Seni Kerajaan Belanda

Komite Nobel Kimia 2016 Akademi Ilmu Pengetahuan Kerajaan Swedia (RSAS) menganugerahkan hadiah itu atas temuan sintesis mesin molekuler, kecil di dunia berukuran lebih kecil daripada sehelai rambut

Penelitian di bidang ilmu dasar itu dinilai memicu kemunculan berbagai inovasi baru, mulai dari pengembangan material baru, sensor, sistem penyimpanan energi, cip komputer, hingga robot molekuler yang mampu melepaskan zat aktif obat pada waktu dan tempat yang diinginkan.

Sukacita langsung menyebar ke sejumlah negara se usai tim RSAS

Para pemenang Nobel bersama itu sudah menjadi keluarga ilmiah. Mesin molekuler saling berbantu

Gagasan tentang mesin molekuler itu dimulai Sauvage pada 1983. Timnya memungkinkannya terus-menerus dalam Prinsip motor molekuler memungkinkan para ilmuwan membangun mesin molekuler kompleks, seperti yang dibuat Feringa pada tahun-tahun berikutnya. Feringa, yang ditahabangi Komite Nobel secara terpisah, mengakui itu adalah kemenangan bersama timnya. Para pemenang Nobel bersama itu sudah menjadi keluarga ilmiah. Mesin molekuler saling berbantu

Gambaran tentang mesin molekuler itu mirip mesin yang kita kenal sehari-hari. Ada penggunaan rantai mekanik, motor, lift, dan robot. Namun, semuanya dalam dimensi molekuler yang merupakan kumpulan atom yang terikat secara kimia. Desain cincin molekuler yang bisa bergerak sepanjang sumbu molekuler

memungkinkannya terus-menerus dalam Prinsip motor molekuler memungkinkan para ilmuwan membangun mesin molekuler kompleks, seperti yang dibuat Feringa pada tahun-tahun berikutnya. Feringa, yang ditahabangi Komite Nobel secara terpisah, mengakui itu adalah kemenangan bersama timnya. Para pemenang Nobel bersama itu sudah menjadi keluarga ilmiah. Mesin molekuler saling berbantu

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Penelitian di bidang ilmu dasar itu dinilai memicu kemunculan berbagai inovasi baru, mulai dari pengembangan material baru, sensor, sistem penyimpanan energi, cip komputer, hingga robot molekuler yang mampu melepaskan zat aktif obat pada waktu dan tempat yang diinginkan.

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- ♦ Lahir: Paris, Perancis
- ♦ Pekerjaan:
 - Profesor Emeritus Universitas Strasbourg, Perancis
 - Direktur Riset Emeritus Pusat Riset Ilmiah Nasional Perancis (CNRS)

(SUMBER: NOBELPRIZE)

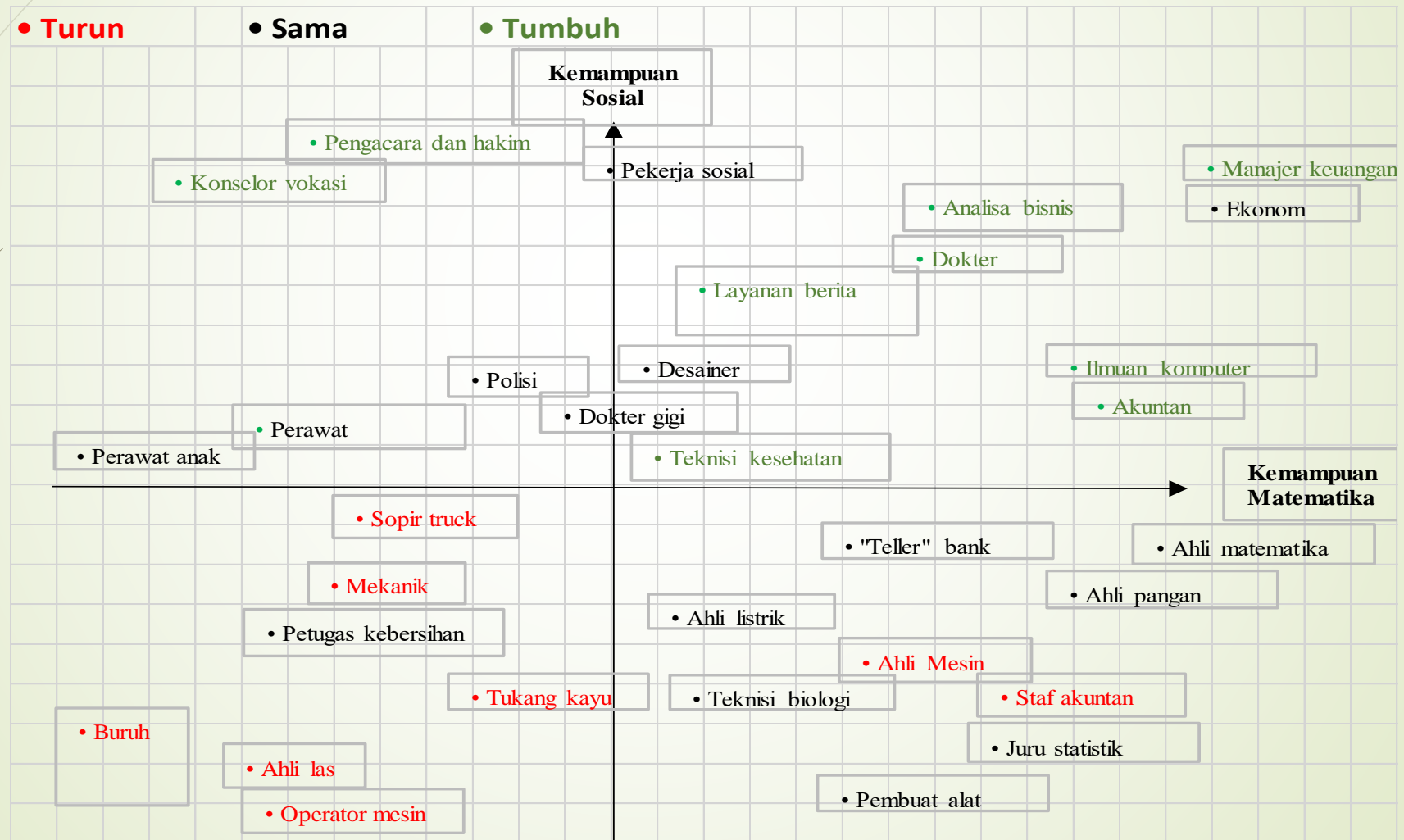
ritus di Universitas Strasbourg, Perancis, dan Bernard L Feringa, profesor kimia di Universitas Groningen, Belanda. Mereka bekerja bersama sangat erat. Feringa, yang ditahabangi Komite Nobel secara terpisah, mengakui itu adalah kemenangan bersama timnya. Para pemenang Nobel bersama itu sudah menjadi keluarga ilmiah. Mesin molekuler saling berbantu

Yang masih tertinggal...hospitality, creative, synthesa



Kompas, 3 Mei 2017

JENIS KETERAMPILAN BARU UNTUK EKONOMI BARU



KETERAMPILAN YANG DIBUTUHKAN MENGHADAPI KECERDASAAN BUATAN



Begitu banyaknya dimensi dari era digital
Konvergensi Ilmu (kimia, fisika, IT)

DiSRuptive World

McKinsey & Company

McKinsey Global Institute

12 Disruptive Technologies

1 Renewable energy

21,000 TWh annual global electricity consumption

13 billion tons in annual carbon dioxide emission from electricity generation

\$3.5 trillion value of global electricity consumption

85% lower price for solar photovoltaic cell per watt since 2000

2 Advanced oil & gas exploration & recovery

3x increase in efficiency of US gas wells between 2007 & 2011, 2x increase for oil wells over the same period

30 billion barrels of crude oil produced globally

\$3.4 trillion revenue from global sales of crude oil

3 Advanced materials

\$1000 vs \$50: Price difference of 1 gram of nano tube over a decade

115x strength-to-weight ratio of carbon nanotubes vs steel

\$4 billion revenue from global carbon fibre sales

4 3D printing

90% decrease in price of home 3D printers compared to 2009

\$11 trillion worth in global manufacturing GDP

8 billion pieces of toys manufactured globally a year

5 Energy storage

40% price decline in Lithium-ion battery pack in an electric vehicle since 2009

1.2 billion people without access to electricity

\$100 billion estimated value of electricity for households currently without access

6 Next-generation genomics

10 months to double sequencing speed per dollar

\$4.5 trillion global health-care costs

100% increase in acreage of genetically modified crops between 1996 to 2012; 2.5 billion people employed in agriculture

Created by:
Daniel Tay
May 2013 Singapore
boingx5@gmail.com
www.tayxiangsheng.com
@tayxiangsheng

7 Mobile Internet

Fastest supercomputer in 1975 costs \$5m, with equal performance as an iPhone 4, which costs \$400

4.3 billion people yet to be connect to the internet today

\$1.7 trillion worth of GDP related to the internet

8 Automation of knowledge work

100x increase in computing power from IBM's Deep Blue (1997) to Watson (2011)

1.1 billion smartphone users, with potential to use automated digital assistance apps

\$9+ trillion global costs of employing knowledge workers, which is 27% of global employment costs

9 Internet of Things

300% increase in connected machine-to-machine devices since 2008

1 trillion things that could be connected to the internet across different industries

\$36 trillion operating costs of key affected industries

10 Cloud technology

18 months to double server performance per dollar

2.7 billion internet users served by 50 million servers worldwide

\$3 trillion spending by enterprises on information technology

11 Advanced robotics

170% growth in sales of industrial robots between 2009 and 2011

320 million manufacturing workers may be potentially affected

\$6 trillion in global manufacturing employment costs, which is 19% of global workforce

12 Autonomous and near-autonomous vehicles

\$4 trillion automobile industry revenues

300,000+ miles driven by Google's autonomous cars with only 1 accident (which was human-caused)

1 billion cars & trucks, 450,000 civilian, military & general aviation aircraft globally

DiSruptive World

Mobile Internet

- 1 Fastest supercomputer in 1975 costs \$5m, with equal performance as an iPhone 4 which cost \$400
- 2 4.3 bio people yet to be connect to the internet today
- 3 \$1.7 trillion worth of GDP related to the internet

Automation of K-Work

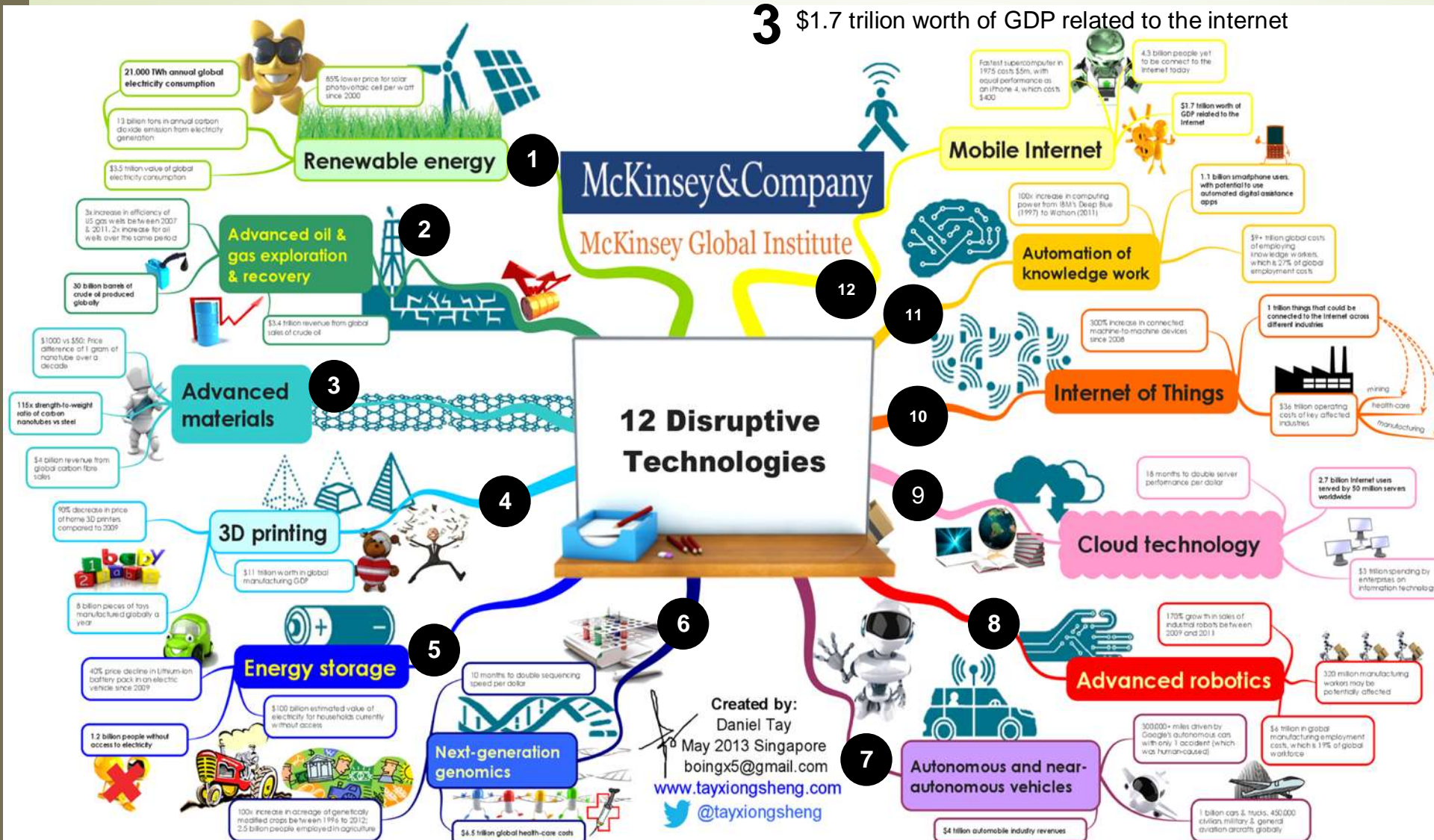
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Internet of Things

- 1 300% increase in connected M2M devices since 2008
- 2 1 trillion things that could be connected to the internet across different industries

Cloud Technology

- 1 2.7 bio internet users served by 50 mio servers worldwide
- 2 \$3 trillion spending by enterprises on IT






The Internet of Things



THE INTERNET OF THINGS

SAMUEL GREENGARD

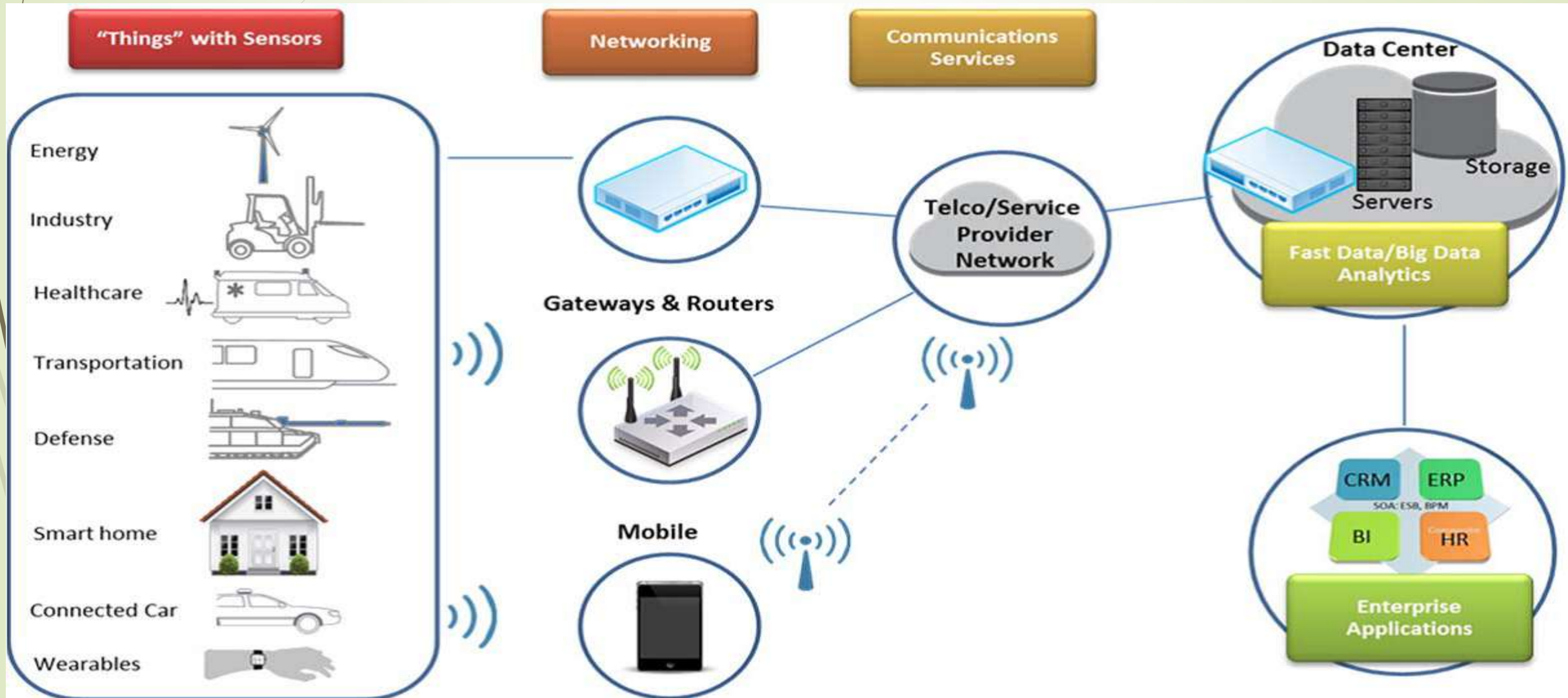


We turn on the lights in our house from a desk in an office miles away. Our refrigerator alerts us to buy milk on the way home. A package of cookies on the supermarket shelf suggests that we buy it, based on past purchases. The cookies themselves are on the shelf because of a “smart” supply chain. When we get home, the thermostat has already adjusted the temperature so that it’s toasty or bracing, whichever we prefer. This is the Internet of Things—a networked world of connected devices, objects, and people. In this book Samuel Greengard offers a guided tour through this emerging world and how it will change the way we live and work.

Greengard explains that the Internet of Things (IoT) is still in its early stages. Smart phones, cloud computing, RFID (radio



Smart Things, Connectivity and Big Data





IoT Enablers

- ▶ The cost and physical size of sensor technology have dropped such that they can be incorporated into most items.
- ▶ Widespread communications infrastructure is in place to allow these distributed components to communicate and coordinate.
- ▶ Savvy innovators are showing the rest of us the possibilities from the data they collect.
- ▶ With these in place, the smoldering potential of IoT may be ready to catch.

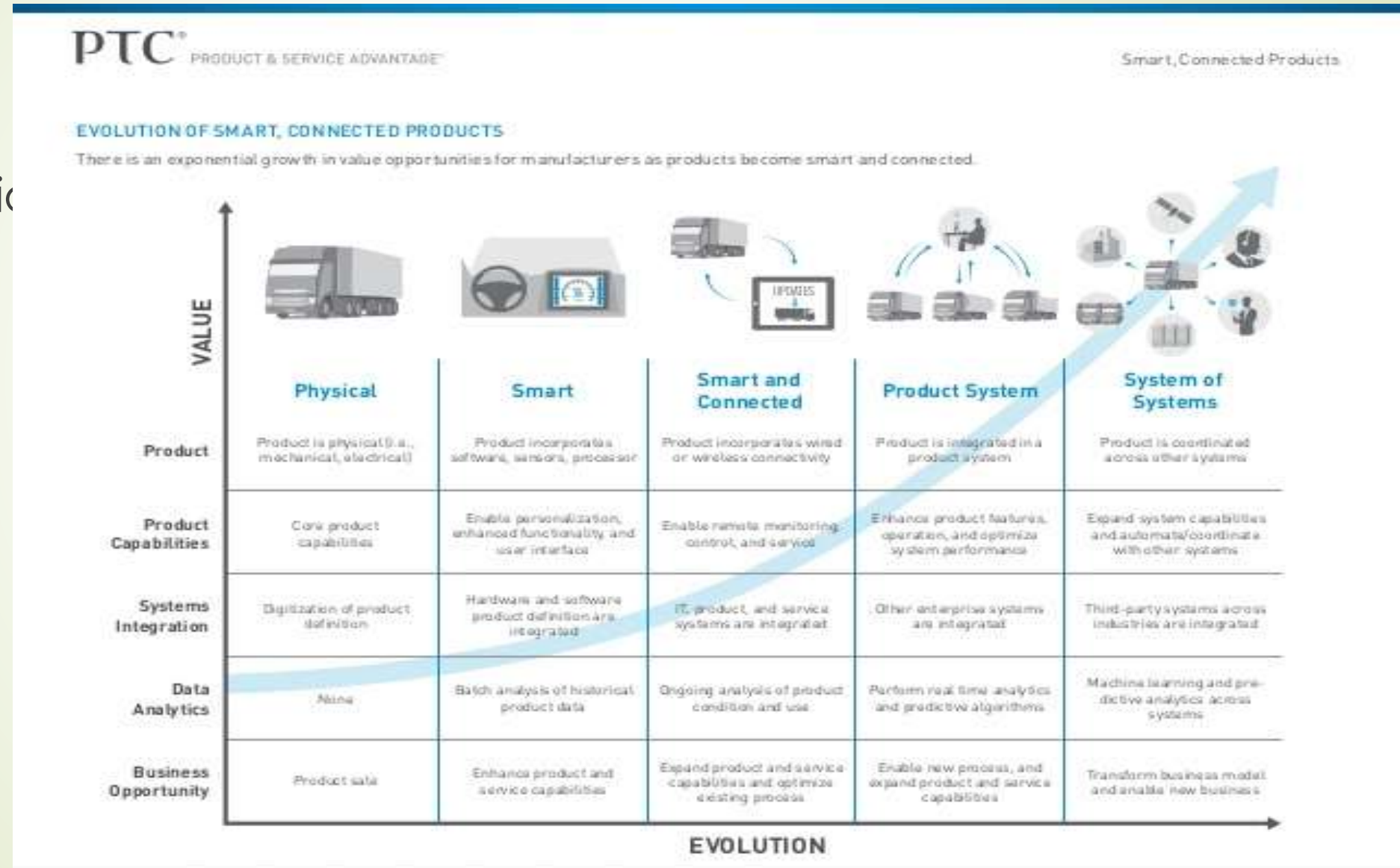


Smart Connected Product



Smart, Connected Product (SCP) Elements: treat products as things

1. Product
2. Smart Application
3. Connectivity
4. Data Analytic





What are SCPs?

- ▶ SCPs have **3 core** elements: physical components, smart components, and connectivity components.
- ▶ Smart components amplify the capabilities and value of physical components.
- ▶ Connectivity components amplify the capabilities and value of the smart components and enables some of them to exist outside the physical product itself. The result is a virtuous cycle of value improvement.
- ▶ Physical components comprise the product's mechanical and electrical parts. In a car: engine block, tires, and batteries.
- ▶ Smart components: sensors, microprocessors, data storage, controls, sw, and an embedded operating system and enhanced user interface. In a car: engine control unit, ABS, rain-sensing windshields with automatic wipers, and touch screen displays. In many products, sw replaces some hw components or enables a single physical device to perform at a variety of levels.

What are SCPs? (2): Connectivity

- ▶ Connectivity components: ports, antennae, and protocol enabling wired or wireless connections with the product.
 - ▶ One-one : an individual product connect to the user, the manufacturer, or another product through a port or other interface- for example, when a car is hooked up to a diagnostic machine.
 - ▶ One-many: a central system is continuously or intermittently connected to many products simultaneously. Many Tesla automobiles are connected to a single manufacturer system that monitors performance and accomplishes remote service and upgrade.
 - ▶ Many-Many: multiple products connect to many other types of product and often also to external data sources. An array of types of farm equipment are connected to one another, and to geolocation data, to coordinate and optimize the farms system. Eg, automated tillers inject nitrogen fertilizer at precise depths and intervals, and seeders follow, placing corn seeds directly in the fertilized soil.
- ▶ Connectivity serves a dual purpose:
 - ▶ It allows information to be exchanged between the product and its operating environment, its maker, its users, and other products and systems.
 - ▶ Enables some functions of the product to exist outside the physical device, in what is known as the product cloud. Eg. Bose's new wifi system, a smartphone application running in the product cloud stream streams music to the system from internet. To achieve high levels of functionality, all three types of connectivity are necessary.

SCP Elements

REDtone

What Are Smart, Connected Products (Things)?



Physical components

comprise the product's mechanical and electrical parts.



Smart components

amplify the capabilities and value of the physical components

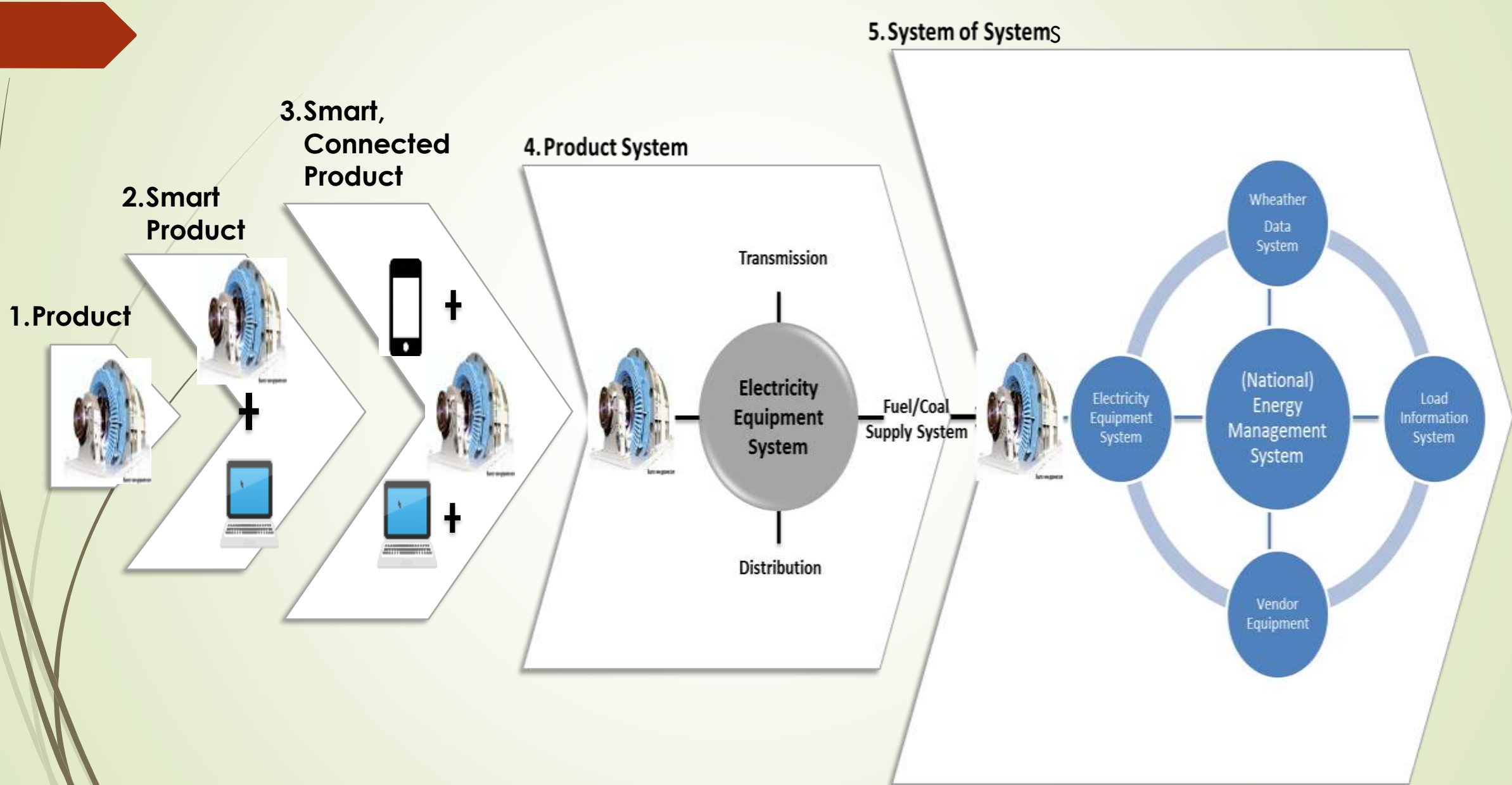


Connectivity components

amplifies the capabilities and value of the smart components and enables some of them to exist outside the physical product itself.

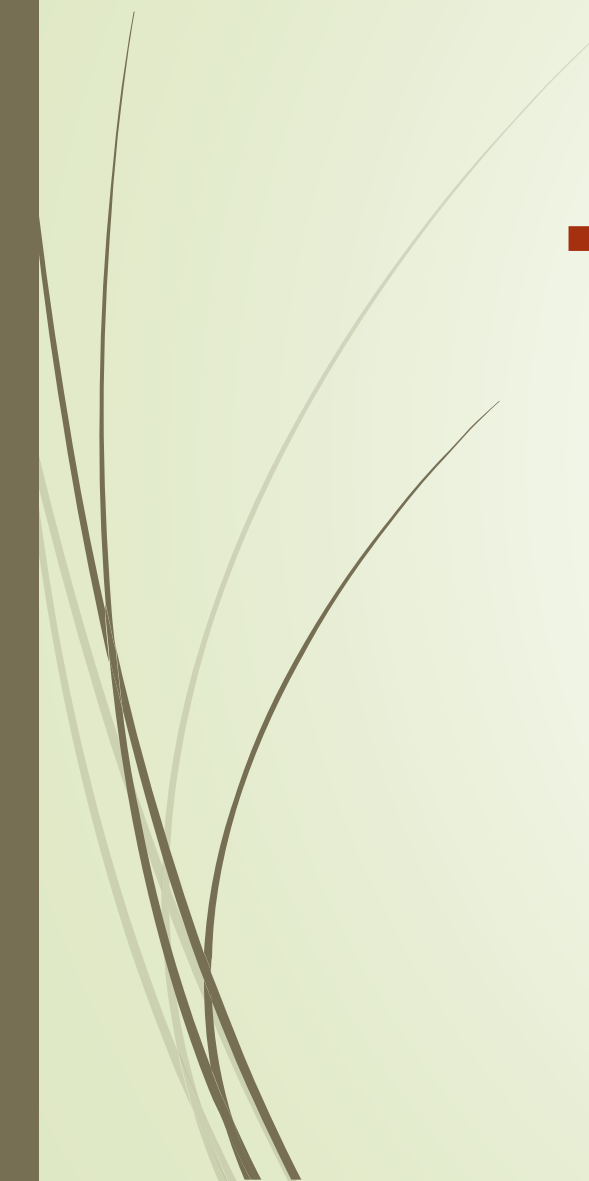


REDEFINING INDUSTRY BOUNDARIES



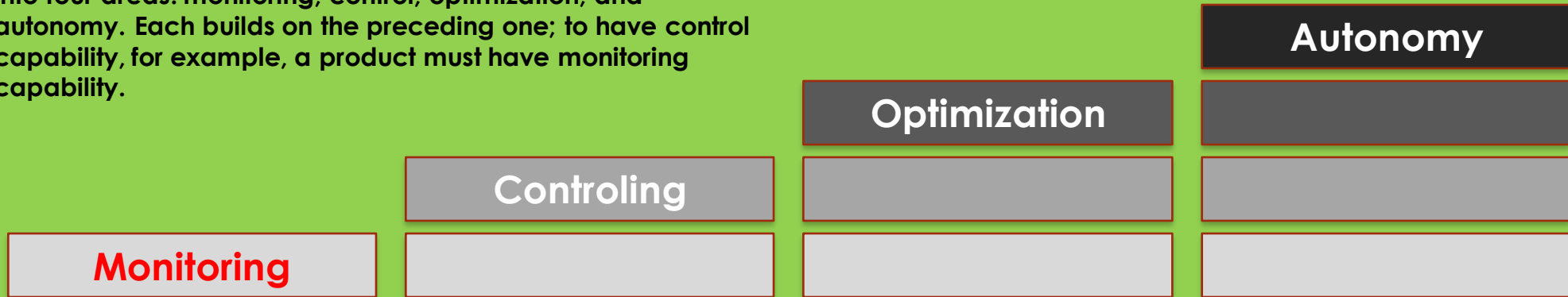


What can SCPs Do?

- ▶ Intelligence and connectivity enable an entirely new set of Product function and capabilities, which can be grouped into 4 areas:
 - ▶ Monitoring
 - ▶ Control
 - ▶ Optimization
 - ▶ Autonomously (Execution)
- 

CAPABILITIES OF SMART, CONNECTED Products

The capabilities of smart, connected products can be grouped into four areas: monitoring, control, optimization, and autonomy. Each builds on the preceding one; to have control capability, for example, a product must have monitoring capability.



1. Sensors and external data sources enable the comprehensive monitoring of:
 - The Product's condition
 - The external environment
 - The Product's operation and usageMonitoring also enables alerts and notification of changes

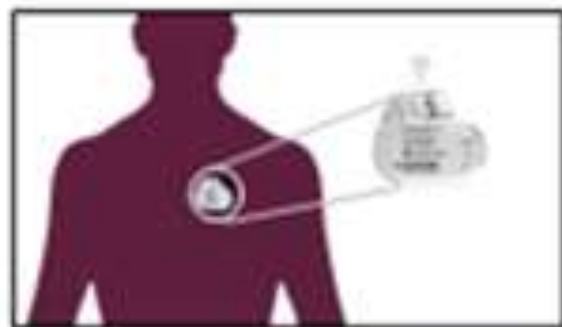
2. Software embedded in the Product or in the Product system enables:
 - Control of Product functions
 - Personalization of the executor experience

3. Monitoring and control capabilities enable algorithms that optimize Product operation and use in order to:
 - Enhance Product performance
 - Allow predictive diagnosis (potential barrier, bottleneck etc)

4. Combining monitoring, control, and optimization allows:
 - Autonomous Product operation
 - Self-coordination of operation with other Products and systems
 - Autonomous Product enhancement and personalization
 - Self-diagnosis and service

Capabilities of Smart, Connected Product

Smart, connected products enable new categories of capabilities, with each building on the preceding layers



1. Monitoring

Sensors and external data enables monitoring of:

- Product **location**
- Product **operation**
- Product **condition**
- Surrounding **environment**



2. Control

Software embedded in the product or cloud enables:

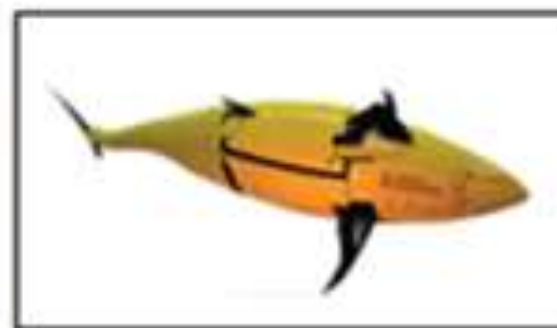
- **Expanded** and **remote** control of product functions
- Unprecedented **customization** and **personalization**



3. Optimization

Algorithms and analytics can optimize:

- Product **operation**
- Capacity **utilization**
- **Diagnostics**, allowing for **predictive service** and **repair**



4. Autonomy

The combination of other capabilities enables:

- Autonomous **operation**
- **Self-coordination** with other products and systems
- Autonomous **enhancement** and **personalization**
- **Self-diagnosis** and service



Where is KM in the midst of
digital storm?

What is its role?

Implication on Knowledge Management

► Knowledge:

- Real Time Knowledge Creation, Use and Reuse: The IoT now compresses days or months into seconds (or nearly realtime)
- Confirmation knowledge: not only in knowledge worker but in knowledge (smart) machine
- Programmable/predefined knowledge judgment
- Knowledge mining capability more strategic: Data Modelling Skill, Big Data Analytic (Industry [insiders](#) have speculated that part of the rationale behind acquiring WhatsApp was for Facebook to [access user's behavioral data](#) and personal information).

► Knowledge Processes:

- Re-Thinking the Existing Knowledge Processes Relevancy (Nonaka's Knowledge Process, Probst, Sveiby Knowledge Processes)
- Knowledge Sharing and Transfer shift: people – people, people – machines (things) and machines (things) to machine (things).
- Relevancy of Knowledge Hoarding (knowledge is easy to find, shorter relevancy of knowledge)
- Knowledge Utilization: Intelligence Decision and Execution are performed by machine



Implication on Knowledge Management

- ▶ Business Model:
 - ▶ Shorter Business Models/Technology Life Cycle
 - ▶ Disrupt your self first (disrupting or being disrupted)
 - ▶ GoJek, Grab, Air BnB
- ▶ Intellectual Property & Privacy (Case acquisition of WA by FB)

IoT Potentially Replaces Everything (one)

Type of Job	Nature of Job	Performed by	Replace by:
Physical Job	Man power based	Physical Worker	Traditional Machine
Skilled Job	Repetitive	Skill Worker	Machine and Computer (MS Word, Excell)
Knowledge Job	Need actionable decision	K- Worker	Computer & Application (DSS)
Creative Job	New model, ideas,	Creative Worker	Mostly supported by: Computer Software, Sensor, Microcontroller



The Potential Downside of Digital


- ▶ Smart System Dumb People?
 - ▶ The more things devices do for us, the less in touch we are with our natural environment and rhythms.
- ▶ Displacement of manual job and knowledge worker
- ▶ Easily distracted generation with short attention spans
- ▶ Digital technology “do more to distract students than to help them academically”
- ▶ Many worker spend a considerable portion of their workday browsing FB and Twitter.
- ▶ Critical thinking skills may also be on the decline.
- ▶ Digital ubiquity prevents people from getting a deeper understanding of information.
- ▶ The truth is determined by the crowd (buzzer)
- ▶ Potential Fraud (carding, charging, crowd funding)
- ▶ High Tech High Touch

A workable Definition of KM

Knowledge Management as “the systematic use of people, processes, and technology to capture and share know-how” Liebowitz 2012

Knowledge Management refers to all systematic activities for creation and sharing of knowledge so that knowledge can be used **for the success of the organization**. (Siemens AG)

Knowledge Management adalah pengelolaan knowledge perusahaan dalam menciptakan **nilai bisnis** dan dalam menghasilkan **keunggulan kompetitif** yang berkesinambungan dengan mengoptimalkan proses penciptaan atau akuisisi, *sharing* dan utilisasi knowledge yang dibutuhkan. (Telkom)



What is the positioning of KM
in Digital Era???

What its Role??

Thank you

Dr. Ir. Paul Lumbantobing, M.Eng

Direktur PT. Sukses Dayamitra

paultobing-onknowledge.com

paul.lumbantobing@gmail.com

Twitter: @paultobing